

OAHU STATISTICS

MAY 2013

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SINGLE FAMILY RESIDENCES	MAY 2013 Closed Sales	MAY 2012 Closed Sales	MAY 2013 Median Price	MAY 2012 Median Price
Aina Haina - Kuliouou	12	9	\$925,000	\$1,150,000
Ala Moana - Kakaako	1	2	\$525,000	\$892,500
Downtown - Nuuanu	9	7	\$704,000	\$820,000
Ewa Plain	41	25	\$478,000	\$450,000
Hawaii Kai	12	6	\$930,500	\$1,769,750
Kailua - Waimanalo	25	27	\$870,000	\$794,500
Kalihi - Palama	9	8	\$595,000	\$497,500
Kaneohe	13	17	\$625,000	\$685,000
Kapahulu - Diamond Head	16	27	\$772,500	\$715,000
Makaha - Nanakuli	16	15	\$348,500	\$295,000
Makakilo	11	11	\$595,000	\$487,500
Makiki - Moiliili	8	16	\$1,034,000	\$812,500
Mililani	18	16	\$625,000	\$598,500
Moanalua - Salt Lake	6	5	\$822,500	\$678,000
North Shore	11	6	\$705,000	\$682,500
Pearl City - Aiea	23	14	\$618,000	\$622,500
Wahiawa	8	4	\$383,500	\$425,000
Waialae - Kahala	5	8	\$1,580,000	\$1,550,000
Waikiki	0	0	\$0	-
Waipahu	19	12	\$529,000	\$565,000
Windward Coast	3	7	\$615,000	\$589,000
OAHU SUMMARY	266	243	\$630,000	\$664,000

CONDOMINIUMS	MAY 2013 Closed Sales	MAY 2012 Closed Sales	MAY 2013 Median Price	MAY 2012 Median Price
Aina Haina - Kuliouou	0	1	\$0	\$475,000
Ala Moana - Kakaako	44	32	\$274,900	\$420,000
Downtown - Nuuanu	29	18	\$350,000	\$351,500
Ewa Plain	30	22	\$354,500	\$343,986
Hawaii Kai	23	15	\$580,000	\$550,000
Kailua - Waimanalo	9	8	\$435,000	\$385,000
Kalihi - Palama	4	16	\$311,500	\$317,500
Kaneohe	12	8	\$432,000	\$369,900
Kapahulu - Diamond Head	11	10	\$530,000	\$562,500
Makaha - Nanakuli	20	6	\$130,500	\$106,500
Makakilo	7	13	\$225,000	\$250,000
Makiki - Moiliili	95	35	\$305,000	\$295,000
Mililani	16	24	\$303,000	\$250,625
Moanalua - Salt Lake	20	17	\$360,000	\$277,000
North Shore	5	2	\$249,000	\$192,950
Pearl City - Aiea	32	34	\$277,500	\$268,500
Wahiawa	0	1	\$0	\$143,500
Waialae - Kahala	6	6	\$322,500	\$385,000
Waikiki	94	86	\$327,000	\$366,500
Waipahu	27	16	\$285,000	\$253,000
Windward Coast	2	1	\$197,000	\$215,000
OAHU SUMMARY	452	371	\$315,000	\$300,000

New Listings for May as of June 6, 2013

	May-13	Apr-13	Mar-13	Feb-13	Jan-13	Dec-12	Nov-12	Oct-12	Sep-12	Aug-12	Jul-12	Jun-12	May-12
HOMES	425	403	353	332	334	215	305	352	344	364	364	431	396
CONDOS	542	556	485	509	534	321	402	499	482	516	517	561	519
TOTAL	967	959	838	841	868	536	707	851	826	880	881	992	915

Inventory of May for Sale as of June 6, 2013

	May-13	Apr-13	Mar-13	Feb-13	Jan-13	Dec-12	Nov-12	Oct-12	Sep-12	Aug-12	Jul-12	Jun-12	May-12
HOMES	1074	1031	960	939	943	1004	1111	1066	1193	1230	1219	1290	1190
CONDOS	1448	1416	1418	1316	1329	1478	1561	1600	1600	1778	1724	1733	1784
TOTAL	2522	2447	2378	2255	2272	2482	2672	2666	2793	3008	2943	3023	2974

This Report is provided by:



DOWNTOWN/MAIN 900 Fort Street #19th Floor, Honolulu, HI 96813

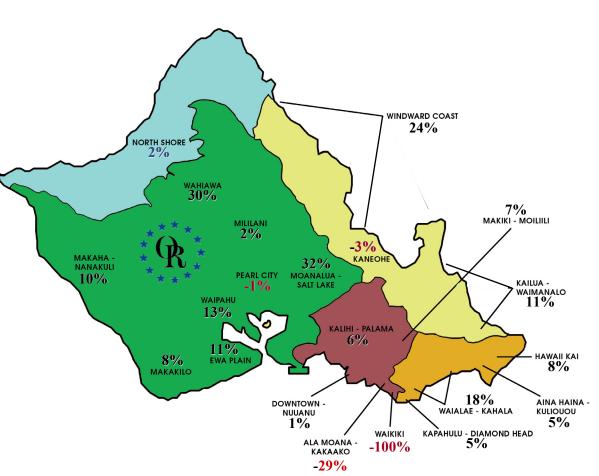
> Sonia Gonzaga Account Executive Direct: (808) 529-5720 SGonzaga@ortc.com www.ortc.com

2013 SINGLE FAMILY Year to Date Median Sales Price

(comparing 01/01/2013 thru 05/31/2013 with 01/01/2012 thru 05/31/2012)

SINGLE FAMILY Year to Date Sales	2013	2012	%*
Aina Haina - Kuliouou	36	27	33%
Ala Moana - Kakaako	2	5	-60%
Downtown - Nuuanu	38	30	27%
Ewa Plain	204	153	33%
Hawaii Kai	56	74	-24%
Kailua - Waimanalo	120	114	5%
Kalihi - Palama	32	41	-22%
Kaneohe	71	62	15%
Kapahulu - Diamond Head	78	93	-16%
Makaha - Nanakuli	66	81	-19%
Makakilo	54	41	32%
Makiki - Moiliili	43	44	-2%
Mililani	57	79	-28%
Moanalua - Salt Lake	22	16	38%
North Shore	39	37	5%
Pearl City - Aiea	92	63	46%
Wahiawa	31	14	121%
Waialae - Kahala	35	34	3%
Waikiki	0	1	-100%
Waipahu	99	72	38%
Windward Coast	23	18	28%
OAHU SUMMARY	1,198	1,099	9%

	⁰ / ₀ *	2012 Median Sales Price	2013 Median Sales Price
	5%	\$985,000	\$1,034,400
	-29%	\$860,000	\$607,500
	1%	\$750,000	\$757,500
	11%	\$438,000	\$484,000
	8%	\$850,000	\$918,000
١	11%	\$779,500	\$867,000
	6%	\$530,000	\$561,000
	-3%	\$682,500	\$662,000
	5%	\$750,000	\$790,000
	10%	\$300,000	\$330,000
	8%	\$525,000	\$565,000
	7%	\$862,500	\$920,000
	2%	\$605,000	\$620,000
	32%	\$591,500	\$780,000
	2%	\$689,000	\$705,000
	-1%	\$585,000	\$577,500
	13%	\$357,500	\$405,000
	18%	\$1,358,500	\$1,600,000
	-100%	\$835,000	\$0
	13%	\$485,000	\$550,000
	24%	\$455,000	\$565,000
	0.7%	\$619,000	\$623,500



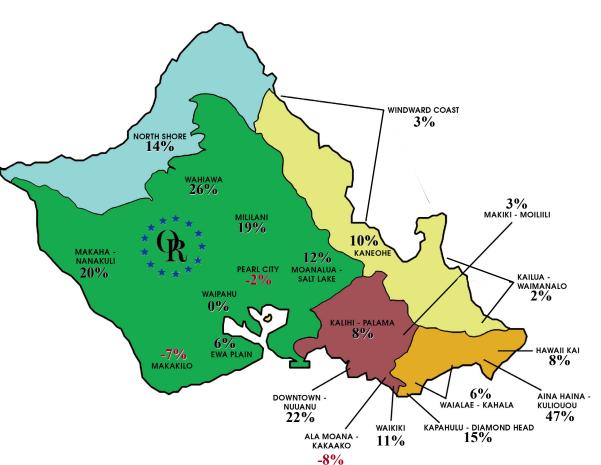
^{*} Percent Change

2013 CONDOMINIUM Year to Date Median Sales Price

(comparing 01/01/2013 thru 05/31/2013 with 01/01/2012 thru 05/31/2012)

CONDOMINIUM Year to Date Sales	2013	2012	%*		2013 Median Sales Price	2012 Median Sales Price	Q
Aina Haina - Kuliouou	2	1	100%		\$697,500	\$475,000	4
Ala Moana - Kakaako	175	163	7%		\$369,000	\$400,000	Ĩ
Downtown - Nuuanu	145	107	36%		\$445,000	\$365,000	22
Ewa Plain	134	114	18%		\$331,750	\$312,000	6
Hawaii Kai	89	70	27%		\$550,000	\$507,500	8
Kailua - Waimanalo	34	42	-19%		\$427,500	\$418,500	2
Kalihi - Palama	32	42	-24%		\$349,950	\$325,000	8
Kaneohe	63	43	47%		\$435,000	\$395,000	10
Kapahulu - Diamond Head	52	36	44%	•	\$517,500	\$450,000	15
Makaha - Nanakuli	66	30	120%		\$112,000	\$93,000	20
Makakilo	31	34	-9%		\$237,000	\$253,500	۲ï
Makiki - Moiliili	243	182	34%		\$315,000	\$304,500	3
Mililani	97	105	-8%		\$300,000	\$253,000	19
Moanalua - Salt Lake	67	68	-1%		\$299,000	\$266,500	12
North Shore	14	12	17%		\$242,000	\$212,500	14
Pearl City - Aiea	119	113	5%		\$269,900	\$275,000	-2
Wahiawa	7	5	40%		\$145,000	\$115,000	20
Waialae - Kahala	20	16	25%		\$430,000	\$405,425	6
Waikiki	465	350	33%		\$316,100	\$284,000	11
Waipahu	87	49	78%		\$266,500	\$265,800	0
Windward Coast	10	4	150%		\$192,500	\$187,500	3
OAHU SUMMARY	1,953	1,586	23.1%		\$325,000	\$310,000	4.

,	2012 Median Sales Price	%*	
0	\$475,000	47%	
0	\$400,000	-8%	
0	\$365,000	22%	
0	\$312,000	6%	
0	\$507,500	8%	
0	\$418,500	2%	1
0	\$325,000	8%	
0	\$395,000	10%	
0	\$450,000	15%	
0	\$93,000	20%	
0	\$253,500	-7%	
0	\$304,500	3%	
0	\$253,000	19%	
0	\$266,500	12%	
0	\$212,500	14%	
0	\$275,000	-2%	
0	\$115,000	26%	
0	\$405,425	6%	
0	\$284,000	11%	
0	\$265,800	0%	
0	\$187,500	3%	
0	\$310,000	4.8%	



^{*} Percent Change